#### STATE OF NEW YORK

#### DIVISION OF TAX APPEALS

In the Matter of the Petitions

of

#### NEW YORK FUEL TERMINAL CORP.

for Revision of a Determination or for Refund of Sales and: Use Taxes under Articles 28 and 29 of the Tax Law for the Periods Ended April 30, 1989; May 31, 1989; September 30, 1989 and December 31, 1989 and the Period October 1, 1990 through February 28, 1991.

DETERMINATION DTA NOS. 814152 AND 814156

In the Matter of the Petitions

of

### JOSEPH A. MACCHIA AND LAWRENCE MACCHIA

for Revision of Determinations or for Refunds of Sales and Use Taxes under Articles 28 and 29 of the Tax Law for the: Period Ended December 31, 1989; and the period October 1, 1990 through February 28, 1991.

DETERMINATION DTA NOS. 814160 AND 814162

In the Matter of the Petitions

of

### NEW YORK FUEL TERMINAL CORP., JOSEPH A. MACCHIA AND LAWRENCE MACCHIA:

for Revision of Determinations or for Refunds of Motor Fuel Tax under Article 12-A of the Tax Law for the Periods September 1, 1990 through October 31, 1990 and January 1, 1991 through February 28, 1991. DETERMINATION DTA NOS. 814153, 814157 & 814163

In the Matter of the Petition

of

NEW YORK FUEL TERMINAL CORP.

DETERMINATION DTA NOS. 814155

for Revision of a Determination or for Refund of Motor Fuel Tax under Article 12-A of the Tax Law for the Periods Ended April 30, 1989 and September 30, 1989.

In the Matter of the Petitions

of

JOSEPH A. MACCHIA AND LAWRENCE MACCHIA

for Revision of Determinations or for Refunds of Sales and Use Taxes under Articles 28 and 29 of the Tax Law for the : Period Ended February 28, 1991.

DETERMINATION DTA NOS. 814159 AND 814161

Petitioner New York Fuel Terminal Corporation, 251 Lombardy Street, Brooklyn, New York 11222, filed petitions for revision of determinations or for refunds of sales and use taxes under Articles 28 and 29 of the Tax Law for the periods ended April 30, 1989; May 31, 1989; September 30, 1989 and December 31, 1989; and the period October 1, 1990 through February 28, 1991.

Petitioners Joseph A. Macchia, 3 Watersedge Court, Lattingtown, New York 11560-1126 and Lawrence Macchia, 551 Oakley Avenue, Elmont, New York 11003-3744 filed petitions for revision of determinations or for refunds of sales and use taxes under Articles 28 and 29 of the Tax Law for the period ended December 31, 1989; and the period October 1, 1990 through February 28, 1991.

Petitioners, New York Fuel Terminal Corporation, 251 Lombardy Street, Brooklyn, New York 11222, Joseph A. Macchia, 3 Watersedge Court, Lattingtown, New York 11560-1126 and Lawrence Macchia, 551 Oakley Avenue, Elmont, New York 11003-3744 filed petitions for revision of determinations or for refunds of motor fuel tax under Article 12-A of the Tax Law

for the periods September 1, 1990 through October 31, 1990 and January 1, 1991 through February 28, 1991.

Petitioner New York Fuel Terminal Corporation, 251 Lombardy Street, Brooklyn, New York 11222, filed a petition for revision of a determination or for refund of motor fuel tax under Article 12-A of the Tax Law for the periods ended April 30, 1989 and September 30, 1989.

Petitioners Joseph A. Macchia, 3 Watersedge Court, Lattingtown, New York 11560-1126 and Lawrence Macchia, 551 Oakley Avenue, Elmont, New York 11003-3744 filed petitions for revision of determinations or for refunds of sales and use taxes under Articles 28 and 29 of the Tax Law for the period ended February 28, 1991.

A consolidated hearing was held before Jean Corigliano, Administrative Law Judge, at the offices of the Division of Tax Appeals, 500 Federal Street, Troy, New York, on July 9, 1996 at 9:15 A.M., with all briefs to be submitted by January 9, 1997, which date began the sixmonth period for the issuance of this determination. Petitioners appeared by Carl S. Levine, Esq. The Division of Taxation appeared by Steven U. Teitelbaum, Esq. (John E. Matthews, Esq., of counsel).

#### **ISSUES**

- I. Whether New York Fuel Terminal Corporation failed to report and pay sales and use taxes and motor fuel taxes on motor fuel it imported or caused to be imported into New York for sale during the audited periods.
- II. Whether New York Fuel Terminal Corporation is entitled to certain bad debt credits against prepaid sales taxes on motor fuel.
- III. Whether New York Fuel Terminal accurately reported inventory losses and gains on sales tax and motor fuel tax returns filed during the audited periods.
- IV. Whether penalties assessed against petitioners Joseph A. Macchia and Lawrence Macchia are based upon a certain sales tax assessment issued to New York Fuel Terminal.
  - V. Whether penalties should be cancelled or abated.

#### FINDINGS OF FACT

1. Petitioner New York Fuel Terminal Corporation ("NYFT") was a registered distributor of motor fuel during all periods in issue. It was engaged in the importing, storage, distribution, purchase and sale of gasoline and other petroleum products. During the same periods, petitioners Joseph A. Macchia and Lawrence Macchia were officers of NYFT. As such, they are persons under a duty to act for NYFT in complying with the requirements of Article 12-A and Article 28 of the Tax Law. NYFT's registration as a motor fuel distributor was cancelled effective May 7, 1991, and it ceased doing business as a motor fuel distributor immediately thereafter. The notices of determination which are the subject of this consolidated proceeding are based upon related audits of NYFT's reports of prepayment of sales tax (forms FT-945) and motor fuel tax returns (forms MT-104) for the periods covered by the notices.

## DTA Nos. 814159 and 814161

2. The Division of Taxation ("Division") issued identical notices of determination, each dated May 26, 1992, to Joseph A. Macchia and Lawrence Macchia. Each notice contains the following statement in explanation of the notice:

"This notice is issued because you are liable as an Officer/Responsible person for a penalty in an amount equal to the tax, penalty and interest not paid by the business indicated below. (section 1145(e) of the New York State Tax Law).

"Our records indicate that you are/were an Officer/Responsible Person of New York Fuel Terminal Corporation."

The notices assessed penalties against each officer as follows:

<u>Taxpayer</u>	Assessment	Period <u>Ended</u>	<u>Tax</u>	<u>Penalty</u>	<u>Interest</u>
Joseph	L005694275-6	2/28/91	-0-	\$646,510.87	-0-
Lawrence	L005694279-2	2/28/91	-0-	\$646,510.87	-0-

- 3. The Division alleges that these assessments are associated with a sales and use tax assessment of NYFT (the "NYFT assessment") which was issued, protested and finally determined by a decision of the Tax Appeals Tribunal (Matter of New York Fuel Terminal Corp., October 26, 1995, Tax Appeals Tribunal, hereinafter, the "NYFT Decision").
  - 4. The NYFT assessment was dated April 24, 1991 and was originally assigned

identification number S910424951C. That number was later changed to L005231292. The Notice of Determination by which the taxes were assessed was not placed into the record of this proceeding; however, the history of the NYFT assessment is contained in the NYFT Decision.

5. The Tribunal's Decision states that assessment number S910424951C covered the periods November 1990 and December 1990 and assessed additional tax due of \$442,536.69 plus penalty and interest. The Tribunal found that the total amount of tax due represented tax due for November 1990 of \$329,159.95 and for December 1990 of \$113,376.74. The basis for the assessment was set forth in a letter from the Division to NYFT which was quoted in the Tribunal Decision. As pertinent, that letter states:

"Enclosed is a Notice of Determination and Demand for Payment of Sales and Use Taxes Due, number S910424951C. This assessment was issued as a result of our disallowance of the credits claimed on your November and December 1990 Report of Sales Tax Prepayment on Motor Fuel, FT-945's. The credit you claimed related to an uncollectible debt which was incurred as a result of sales of motor fuel in March 1988 by your company to Tunyung Oil Corp. for which your company has not been paid.

\* \* \*

"Section 1120 of the Sales Tax Law specifically sets forth the instances under which a refund or credit may be issued for the sales tax prepayment on motor fuel. There is no provision in this section for a refund or credit of the sales tax prepayment on motor fuel as a result of a bad debt.

"In addition, we have noted that you claimed the credit for this bad debt previously on your April 1989 Report of Sales Tax Prepayment on Motor Fuel. The credit was disallowed and an assessment, number S900131250C was issued. You fail [sic] to appeal the assessment within ninety (90) days and the assessment became final. . . .

\* \* \*

"Therefore, based on the above, the credits claimed on your November and December 1990 FT-945's are disallowed."

6. The Tribunal found that the credit for bad debts provided for in section 1132(e) of the Tax Law applies to the sales tax required to be prepaid on motor fuel by Tax Law § 1102(a). It found as a fact that petitioner had an uncollectible debt with respect to sales to Tunyung Oil Corporation of \$376,224.30, and it directed the Division to reduce the amount of tax assessed pursuant to assessment number S910424951C by the amount of the bad debt. This reduced the

tax assessment to \$66,312.39.

7. The Division's computer recordkeeping system includes an assessment history which shows that the notices of determination issued to Joseph A. Macchia and Lawrence Macchia (assessment numbers L005694275-6 and L005694279-2, respectively) which are the subject of this proceeding are associated with the NYFT assessment. As of November 21, 1996, the NYFT assessment was reduced on the Division's records to \$66,312.39 plus penalty and interest. The assessment history also shows that the following identical adjustment was made on the Division's accounts receivable system to the assessments issued to Joseph and Lawrence Macchia.

Penalty per original bill:	\$646,510.87
Interest per original bill:	0.00
Total per original bill:	646,510.87
Current tax:	66,312.39
Current penalty:	20,556.75
Current Interest:	64,594.21
Credits/payments:	0.00
Current balance due:	151,463.35

- 8. The Division's assessment history states that the filing period covered by the NYFT assessment is December 1, 1990 through February 28, 1991, although the NYFT Decision states that the NYFT assessment was for the months of November 1990 and December 1990.
  - 9. In paragraphs 2 and 3 of their petitions, Joseph and Lawrence Macchia each alleged:
  - "2. The Notice of Determination does not provide sufficient information to explain the basis for the claim that NYFT owes sales and use taxes, penalties and interest for the period at issue, nor does the Notice of Determination explain how the amount allegedly due was determined.
  - "3. Upon information and belief, the purported sales tax liability of NYFT was timely protested and is now the subject of DTA No. 811678 which is pending before the Tax Appeals Tribunal."
- 10. In its answers to the petitions, the Division admitted the allegations of paragraph 3 of the petitions. In addition, the Division asserted that NYFT's sales tax liability was based upon a review of its forms FT-945 for the months of November 1990 and December 1990. A copy of the front page of each FT-945 was attached to each answer.

## DTA No. 814155

- 11. The Division issued to NYFT a Notice of Determination (L006773641-6), dated December 3, 1992, assessing motor fuel tax pursuant to Article 12-A of the Tax Law. The total amount of tax assessed by this notice is \$89,034.00, the sum of the tax assessed for the period ended April 30, 1989 in the amount of \$58,296.00 and the tax assessed for the period ended September 30, 1989 in the amount of \$30,738.00. Penalty and interest were imposed as well. This notice was issued as a result of an audit of NYFT's motor fuel tax returns for the period August 1, 1988 through August 31, 1990.
- 12. The first audit adjustment was a determination that NYFT failed to report and pay motor fuel tax on the importation of 728,700 gallons of motor fuel in April 1989. Motor fuel tax of eight cents per gallon was applied to this amount to determine additional tax due for April of \$58,296.00.
- 13. The second group of adjustments relate to the assessment of \$30,738.00 for the period ending September 30, 1989. The Division found that NYFT failed to report and pay tax on the importation of 421,715 gallons of motor fuel in that month. In addition, it found that NYFT made a clerical error on its July 1990 return which resulted in a failure to report the import of 7,735 gallons of motor fuel subject to tax. Finally, the auditor determined that NYFT overstated its inventory losses for the period June 1, 1990 through August 31, 1990. The Division compared schedules provided to the auditor by NYFT with the motor fuel tax returns filed by NYFT. The schedules were presumed to be correct and an audit adjustment was made to conform the tax returns to the schedules. The resulting credit of 45,225 gallons was used to offset the audited additional gallonage for the month of September 1989. The three audit adjustments collectively resulted in a finding that NYFT failed to report and pay motor fuel tax on the importation of 384,225 gallons of motor fuel. The motor fuel tax rate of eight cents per gallon was applied to these gallons to calculate additional tax due of \$30,738.00. The entire amount was attributed to the period ended September 30, 1989.
  - 14. The bulk of the additional gallonage found on audit is based on the Division's

determination that NYFT failed to report or pay tax on motor fuel it imported or caused to be imported into New York for sale to Meridian Resources and Development Ltd. ("Meridian"). The Division was conducting an audit of petitioner's petroleum business tax liability under Article 13-A of the Tax Law at the same time that it was conducting the motor fuel tax audit under discussion. The Article 13-A auditor, Laurence Albert, found that NYFT reported sales to Meridian on its 1989 petroleum business tax return and then took a deduction for those sales. The auditor asked for copies of the NYFT invoices that would substantiate the sales to Meridian. He was provided with four NYFT invoices documenting the sales. All four invoices state that New York State motor fuel tax and sales tax is included in the total invoice amount, indicating that payment of the taxes imposed by Article 12-A and Article 28 of the Tax Law was the responsibility of NYFT. However, the auditor concluded that NYFT did not report or pay tax on the motor fuel it imported into New York and reported selling to Meridian on its petroleum business tax returns. The four NYFT sales invoices show sales to Meridian as follows:

<u>Invoice Date</u>	<u>Total gallons</u>	
April 24, 1989	308,700	
April 27, 1989	420,000	
September 22, 1989	296,810	
September 25, 1989	124,905	

15. To show the source of the motor fuel sold to Meridian, NYFT provided the Division with invoices showing sales and delivery of motor fuel to NYFT by two suppliers. They provide the following information:

4/25/89 4/28/89 Ship Date: Seller: CITGO Petroleum BP Oil Barge/Bonnie B. Delivery By: Barge/Leona L Gallons: 297,113 402,399 Shipment Point: Linden, N.J. Linden, N.J. Delivery Point: Newton Creek, N.Y. Tremley Pt., N.J.

Ship Date: 9/20/89 9/22/89

Seller: Citgo Petroleum Citgo Petroleum Delivery By: Barge/East Coast Barge/East Coast Gallons: 296,810 124,905

Shipment Point: Linden, N.J. Linden, N.J. Delivery Point: NYFT N.J. Terminal NYFT N.J. Terminal

- 16. The invoice dated April 28, 1989 has a handwritten notation on it that states: Sales; Meridian; 5/1. The writer of that entry is not known. In addition to the invoices, the Division was provided with what appear to be broker's invoices related to the April 25, 1989 and April 28, 1989 Meridian sales. Each of these documents is directed to the "Attention" of various people. The name Zev Furst, identified with Meridian Resources, appears in a list of such persons.
- 17. NYFT provided the Division with a workpaper entitled "NEW YORK FUEL TERMINAL CORP. / SALES TAX MOTOR FUEL TAX PREPAYMENTS / SEPTEMBER 1990" which is a reconciliation of opening inventory and closing inventory for the month. The worksheet shows an opening inventory of 722,403 gallons of motor fuel. Taxable receipts, or imports, total 6,324,835 gallons. Listed with other receipts are purchases of 402,339 gallons of motor fuel in April 1989 and 421,715 gallons in September 1989. These purchases directly relate to the April 1989 purchase invoices which purportedly show the purchases of motor fuel by NYFT for sale to Meridian. In short, the taxable imports that allegedly were sold to Meridian in April and September 1989 appeared on NYFT's September 1990 inventory reconciliation. NYFT's workpaper also shows tax paid receipts of 165,352 gallons and an inventory loss of 28,361 gallons of motor fuel, yielding a total of 7,184,229 gallons to be accounted for. Distributions of 6,492,583 gallons were subtracted from that total resulting in a closing inventory of 691,646 gallons. Without the inclusion of the April 1989 and September 1989 imports, the number of gallons sold in September 1990 would have been greater than the total inventory at the beginning of September 1990, plus receipts during the month.
- 18. Mr. Albert testified about the motor fuel tax and prepaid sales tax audits which are the subjects of this proceeding. On direct examination, the Division's attorney asked a question of the auditor that suggests that the attorney believed that Meridian's name should have appeared on the motor fuel tax return. Referring to Meridian, the attorney stated: "So this name -- their name should have appeared on the 12-A return for these sales then, right?" (tr., p. 51). The auditor responded to the question by stating: "Well, these gallons should have been

included on the taxable gallons on the 12-A return, that's correct." (Tr., p. 51.)

- 19. In general, sales to a customer are stated on a motor fuel tax return only if the tax has not been imposed prior to the sale (i.e., upon import). The NYFT sales invoices to Meridian indicate that NYFT paid the required taxes before selling to Meridian. If that were true, NYFT would not be required to list its sales to Meridian on its motor fuel tax returns. Petitioners produced evidence intended to show that the gallonage sold to Meridian was included in its statement of receipts, or imports, and that NYFT paid the tax on the first import of the motor fuel into New York.
- 20. An affidavit was submitted on behalf of petitioners by Abbey Blatt. Mr. Blatt is a certified public accountant who has had numerous petroleum companies as clients and is familiar with the petroleum industry as a whole. He assisted NYFT in setting up its books and records and has represented NYFT since 1981 and its affiliates since 1964. Mr. Blatt stated in his affidavit that distributors, like NYFT, experience timing differences in the recording and reporting of the gallonage they purchase and sell. Mr. Blatt's point was that the dates on the NYFT sales invoices typically do not correspond to the actual dates on which motor fuel is shipped into New York or delivered to NYFT customers. According to Mr. Blatt, it would not be unusual for a sales transaction with an invoice dated in April to be completed in May. Consequently, the invoice date might not coincide with the date NYFT recorded a purchase or sale in its books and records and on its tax returns. Mr. Blatt also stated that if NYFT arranged for the transportation and delivery of motor fuel to a customer there would be a difference between the gallons NYFT purchased from its supplier and the gallons stated on NYFT's sales invoices to its customer. The difference, according to Mr. Blatt, is usually the result of the expansion or contraction of the motor fuel.
- 21. A copy of NYFT's May 1989 form MT-104 was attached to Mr. Blatt's affidavit. The return was intended to show that the motor fuel sold to Meridian was reported on NYFT's May 1989 schedule of receipts and that NYFT paid the tax imposed on the import of that motor fuel. An entry on schedule 1 of the form MT-104 shows gallonage received on May 1, 1989. The

seller is shown as BP Oil Company, the method of delivery as the Bonnie B. barge, and the number of gallons as 125,453. The point of shipment is shown as Tremley, Pt. and the point of delivery is shown as Oyster Bay. Mr. Blatt did not definitively state that this shipment was the source of the fuel sold to Meridian. The schedule lists a second purchase on May 1, 1989 from Citgo Petroleum in the amount 293,666 gallons. The method of delivery is identified as the Bonnie B. barge, the shipment point as Linden and the delivery point as Oyster Bay.

# DTA NOs. 814153, 814157 and 814163

- 22. The Division issued a Notice of Determination to NYFT, dated September 21, 1992, assessing motor fuel tax under Article 12-A of the Tax Law for the periods ended September 30, 1990 and October 31, 1990 and the period January 1, 1991 through February 28, 1991 in the amount of \$10,980.00, plus interest of \$1,920.41 and penalty of \$3,217.70 for a total amount due of \$16,118.11 (L006394868-2). On or about January 19, 1993, the Division issued notices of determination to Joseph A. Macchia and Lawrence Macchia (L006933111-6 and L006933112-5, respectively) assessing penalties against each in the amount of \$16,497.97 for the period September 1, 1990 through February 28, 1991. The notices assert that each of them is liable "as an Officer/Responsible Person for a penalty in the amount equal to the tax, penalty and interest not paid by [NYFT]" pursuant to Tax Law § 289-b(2).
- 23. The tax assessed was based upon the Division's determination that NYFT overstated inventory losses on its motor fuel tax returns for the months of September, November and December 1990 and January and February 1991. The auditor based his conclusions on a comparison of inventory losses and gains stated on NYFT's forms MT-104 with gains and losses appearing in NYFT's own records. Inventory losses and gains result primarily from temperature related expansions or contractions of gasoline while in storage. In some months, NYFT's records showed a gain in product while in other months they showed a loss of product. The auditor accepted the gains and losses recorded in NYFT's workpapers as accurate and adjusted the amounts reported on the tax returns accordingly. This resulted in an overall gain of 36,014.08 gallons.

24. In his affidavit, Mr. Blatt asserts that it is impossible to state the number of gallons lost or gained due to changes in temperature with absolute certainty. He points out that the audit adjustment is extremely small when compared with the number of gallons of motor fuel handled by NYFT every month, approximately six million gallons.

### DTA Nos. 814152, 814156, 814160 and 814162

- 25. The Division issued a Notice of Determination, dated December 28, 1992, to NYFT, assessing sales tax due in the amount of \$690,598.62, plus penalty of \$207,179.04 and interest of \$243,503.75 for a total due of \$1,141,281.41 (L006902009-4). The notice covers the periods ended April 30, 1989, May 31 1989, September 30, 1989, December 31, 1989 and the period October 31, 1990 through February 28, 1991. The Division also issued a Notice and Demand, dated April 8, 1993, to NYFT. This notice is based upon the Notice of Determination which is in issue here. The Division acknowledges that the Notice and Demand was issued in error, and it withdrew the notice at hearing.
- 26. The Division issued notices of determination of sales tax due, dated January 19, 1993, to petitioners Joseph A. Macchia and Lawrence Macchia (L006933110-7 and L006933109-7, respectively), assessing each of them a penalty in the amount of \$765,172.43 for the period ended December 1, 1989 and the period October 1, 1990 through February 28, 1991. The basis for these notices is the Division's determination that as officers under a duty to act for NYFT in complying with the Tax Law Joseph A. and Lawrence Macchia are each liable for a penalty in an amount equal to the tax, penalty and interest not paid by NYFT.
- 27. The notices of determination were issued as a result of an audit of NYFT's forms FT-945 for the period January 1, 1989 through March 31, 1991. This audit was conducted in conjunction with the motor fuel tax audits previously discussed (DTA Nos. 814155, 814153, 814157 and 814163), and several of the adjustments made to NYFT's reports of prepaid sales tax correspond to adjustments made to NYFT's motor fuel tax returns.
- 28. The Division determined that the forms FT-945 filed by NYFT failed to report motor fuel imported into New York and purportedly sold to Meridian. Unreported gallonage was

determined to be 728,700 gallons of motor fuel in April 1989 and 421,715 gallons of motor fuel in September 1989. The basis for these conclusions is detailed in Findings of Fact "12" through "21". NYFT was assessed sales tax of \$47,365.50 on additional gallons imported in April 1989 and sales tax of \$27,411.48 on additional gallons imported in September 1989. The notices of determination issued to Joseph A. and Lawrence Macchia do not assess penalties for these months.

- 29. The Division also found that NYFT failed to pay sales tax on 403,000 gallons of motor fuel imported into New York in December 1989. This conclusion was based upon a discrepancy between the motor fuel tax return filed for December 1989 and the prepaid sales tax return filed for the same month. On its December 1989 form MT-104, NYFT reported 6,183,422 gallons of motor fuel subject to motor fuel tax. On its December 1989 form FT-945, NYFT reported 5,780,422 gallons of motor fuel subject to sales tax. In both cases, the gallonage reported represented motor fuel imported into New York by NYFT, and the totals should have agreed. A workpaper provided to the Division by NYFT as supporting documentation shows total receipts of 6,183,422 gallons for the month of December 1989. The difference between imports reported on NYFT's motor fuel tax returns and prepaid sales tax reports was deemed to be unreported gallonage subject to sales tax, and NYFT was assessed sales tax of \$26,195.00 on these additional gallons plus penalty and interest. Petitioners Joseph A. and Lawrence Macchia were assessed penalties for this period equal to the amount of the tax, penalty and interest owed by NYFT.
- 30. As was the case with the associated motor fuel tax audit, inventory losses shown on NYFT's reports of prepaid sales tax were not substantiated by workpapers provided to the auditor. The auditor accepted the accuracy of NYFT's records which showed lower figures for losses than those claimed on NYFT's forms FT-945. This resulted in additional tax due of \$10,996.00 for the assessment period. Tax of \$4,968.00 was assessed for the month of October 1990, tax of \$2,607.00 was assessed for the month of January 1991 and tax of \$3,421.00 was assessed for the month of February 1991. Petitioners Joseph A. and Lawrence Macchia were

assessed penalties for these periods in an amount equal to the tax, penalty and interest owed by NYFT.

- 31. The final adjustment made to NYFT's reports of prepaid sales tax was the disallowance of certain bad debt credits. NYFT took credits for bad debt write-offs of prepaid sales tax related to sales to Tunyung Oil Corporation ("Tunyung"), A. Tarricone, Inc. ("Tarricone"), Riverside Oil Co., Inc. ("Riverside") and Malon Enterprises, Ltd. ("Malon").
- 32. The Division disallowed a credit in the amount of \$134,128.68 for the month of May 1989, a credit of \$329,159.95 for the month of November 1990 and a credit of \$115,342.01 for the month of December 1990. The Notice of Determination challenged in this proceeding assesses sales tax against NYFT in amounts corresponding to the disallowed credits. The notices of determination issued to petitioners Joseph A. and Lawrence Macchia assess penalties for the months of November and December 1990 in amounts equal to the tax, penalty and interest owed by NYFT at the time the notices were issued, but they do not assess penalties for the month of May 1989.
- 33. The Division now concedes that it assessed tax twice for the months of November 1990 and December 1990. The disallowed bad debt credits were assessed against NYFT by notice number S910424951C, and the tax due for those periods was finally determined by the NYFT Decision. Joseph A. and Lawrence Macchia were assessed penalties for November 1990 and December 1990 as discussed in Findings of Fact "2" through "10". Consequently, the notices of determination protested by NYFT in this proceeding (L006902009-4) and by petitioners Joseph A. and Lawrence Macchia (L005694275-6 and L005694279-2) must be adjusted by cancelling the tax, interest and penalty assessed for the months of November 1990 and December 1990. The disallowed credit of \$134,128.68 claimed by NYFT in May 1989 and the assessment against NYFT flowing from that disallowed credit remains in dispute.
- 34. On audit, the Division was provided with invoices showing sales to Tarricone, Riverside and Malon; a schedule of uncollectible debts prepared by Abbey Blatt; and a copy of NYFT's December 1989 Report of Sales Tax Prepayment on Motor Fuel, where NYFT claimed

a credit of \$134,128.68 for bad debts.

35. The auditor reviewed these documents and found no discrepancies within them. He did not request additional documentation to verify that the sales occurred or that the invoice amounts were unpaid and uncollectible. Rather, the Division disallowed all credits for bad debts on the ground that no provision of the Tax Law provides for a credit or refund as a result of bad debt write-offs by a distributor.

36. After the issuance of the NYFT Decision, the Division no longer argued that a bad debt credit could not be taken against prepaid sales taxes. It argued, instead, that the burden is on petitioners to show entitlement to the credit. In the Division's answer and at hearing, the Division's representative took the position that petitioners had the burden of proving that the sales to Riverside, Tarricone and Malon actually occurred and that the underlying debts were real and valid.

37. Mr. Blatt states in his affidavit that as part of his duties he routinely reviewed NYFT's outstanding accounts receivable in March through May of each year. As part of his review, Mr. Blatt analyzed whether NYFT had uncollectible receivables that should be written off as bad debts.

38. Mr. Blatt received a letter, signed by Lawrence Macchia, listing certain receivables that should be considered bad debts for the year closing December 31, 1987. The total amount of all uncollectible debts listed by Mr. Macchia is \$2,641,880.22. Mr. Macchia stated that the listed funds could not be collected "after substantial efforts" at collection. Included in his listing are amounts receivable as follows:

Riverside: \$116,166.77 Malon: 675,211.44 Tarricone: 636,369.15

39. Mr. Blatt states that the dollar amounts appearing in Mr. Macchia's letter represent both charges for the motor fuel and sales taxes imposed on the charges but never collected.

Mr. Blatt states that he "independently investigated all of the customers listed on Mr. Macchia's letter" (affidavit, ¶ 15). Regarding most of those customers, he determined that NYFT did not

charge, and was not required to charge, sales tax, but he concluded that Riverside, Malon and Tarricone were properly charged sales tax. Mr. Blatt reviewed invoices issued to those companies in the 1986 calendar year and determined that the uncollected sales tax from these three vendors amounted to \$134,128.68. The invoice amounts for these vendors, less sales tax, totaled \$1,291,681.45. Mr. Blatt documented his findings on a schedule which was provided to the auditors on audit, along with copies of the sales invoices which were the source of Mr. Blatt's schedule. The invoice amounts agree with Mr. Blatt's schedule.

- 40. Mr. Blatt states that he was aware that Riverside had gone out of business when he prepared his schedule, and he determined that the last payment NYFT received from Riverside was in September 1986. He states that Malon ceased business operations before the end of 1987 and made its last payment to NYFT in November 1986. Tarricone filed a voluntary petition for reorganization under Chapter 11 of the Bankruptcy Code on December 12, 1986.
- 41. With regard to other vendors listed in Mr. Macchia's letter, Mr. Blatt determined in early 1988 that they had not made payments to NYFT in over 12 months. Based on the facts recounted above and his discussions with NYFT's management, Mr. Blatt concluded that all of the accounts listed in Mr. Macchia's letter were uncollectible or worthless for Federal income tax purposes.
- 42. NYFT filed its 1987 United States Corporation Income Tax Return (Form 1120) claiming a bad debt deduction of \$2,530,351.00 on line 15. Mr. Blatt avers that the Internal Revenue Service never contested NYFT's treatment of these accounts as uncollectible or worthless. Mr. Blatt prepared NYFT's Financial Statement for December 31, 1987 charging off bad debts of \$2,317,463.00.
- 43. Mr. Blatt notes that at the time he prepared NYFT's sales tax returns there were no published decisions or promulgated regulations regarding uncollected prepaid sales taxes. In consultation with NYFT's tax counsel, Mr. Blatt determined that it was reasonable for NYFT to claim a bad debt credit for prepaid sales taxes relating to its sales to Riverside, Malon and Tarricone.

- 44. On June 30, 1993, indictments were filed against Joseph A. Macchia and Lawrence Macchia, among others, in the United States District Court, Eastern District of New York. Joseph A. and Lawrence Macchia agreed to plead guilty to two counts of the indictment charging them with conspiring with others to defraud the government in the collection of Federal gasoline excise taxes and of evading Federal excise tax. The facts relating to the conspiracy are set forth in the indictment in some detail. The period covered by the conspiracy began around the end of 1982 and continued through the middle of 1988. During that time, NYFT sold large quantities of gasoline to unlicensed companies without paying the Federal gasoline excise tax due on the sales. These sales to unlicensed companies were disguised as sales to a licensed company in order to evade the Federal excise tax.
- 45. As relevant to this determination, NYFT was accused of creating false and fraudulent invoices showing sales of hundreds of millions of gallons of gasoline to approximately 18 licensed companies, when, in fact, the 18 companies did not purchase the gasoline from NYFT or sell the gasoline to third parties. Tarricone, Riverside and Tunyung are listed among the 18 licensed companies whose names were used on fraudulent invoices. Gasoline invoiced to these 18 companies was actually sold to unlicensed purchasers controlled by co-conspirators of the Macchias. Malon, one of those unlicensed purchasers, was controlled by a co-conspirator, Marat Balagula, until the end of November 1986. According to the indictment, the unlicensed purchaser often received a false invoice indicating that all taxes had been paid. In fact, Federal taxes had not been paid, as the defendants knew. NYFT listed the false invoices in its sales journals and ledgers causing those records to be false and fraudulent as well. NYFT received large quantities of cash on a regular basis from the actual unlicensed purchasers of the motor fuel. Much of this cash was reported in NYFT's books and records as having been received from the licensed company. Phony book transfers were created showing that motor fuel sold by NYFT was purportedly transferred through the accounts of several other licensed and unlicensed companies before being received by the actual purchaser. In fact only one sale occurred: from NYFT to an unlicensed company. The indictment lists some of these phony

book transfers, including transfers to Tarricone (referred to in the indictment and in Mr. Blatt's affidavit as "A.T.I.") and Malon. No information contained in the indictment allows one to directly tie a sales invoice upon which petitioners base their bad debt claim to an illegal act.

#### CONCLUSIONS OF LAW

#### DTA Nos. 814159 and 814161

A. In their petitions to the notices of determination dated May 26, 1992, petitioners

Joseph A. and Lawrence Macchia claimed that they were not responsible officers of NYFT. At
hearing, petitioners conceded that they were persons under a duty to act for NYFT in complying
with the requirements of Article 12-A and Article 28 of the Tax Law. Petitioners now make
two separate claims regarding these sales tax assessments. First, they assert that the notices of
determination issued to them are not related to the NYFT sales tax assessment which was the
subject of Matter of New York Fuel Terminal (supra). I disagree and find that the notices
issued to Joseph A. and Lawrence Macchia were based on the corporate assessment.

As stated on the face of the notices issued to the individual officers, penalties were assessed under the authority of Tax Law § 1145(e). That provision provides, as relevant:

"Any officer . . . of a corporation . . . who as such officer . . . is under a duty to act for such corporation . . . in complying with any requirement of [article 28] . . . which fails to pay the tax required to be prepaid by section eleven hundred two or eleven hundred three of [article 28], shall, in addition to other penalties provided by law, be liable for a penalty equal to the total amount of the tax not paid, plus penalty and interest . . . . If the commissioner determines that such failure was due to reasonable cause and not due to willful neglect, the commissioner shall remit all or part of such penalty imposed under this subdivision."

Petitioners characterize as inconclusive the Division's proof that the penalties assessed under this provision are related to the NYFT assessment. They note that the amounts assessed against petitioners are different from the amounts assessed against NYFT and that the tax period stated on the notices issued to them (period ended February 28, 1991) does not correspond with the tax period of the NYFT assessment (November 1990 and December 1990). Based on those differences, they claim that the officer assessments cannot be related to the NYFT assessment. This claim has no merit.

The Division introduced computer records which establish that assessment numbers

L005694275-6 and L005694279-2, issued to Joseph A. Macchia and Lawrence Macchia, respectively, were based upon the sales tax assessment issued to NYFT (L005231292). There is no evidence challenging the Division's proof. Furthermore, there is no evidence that petitioners were misled or prejudiced by the notices issued to them. Joseph A. and Lawrence Macchia understood that the notices issued were based on the NYFT assessment. Their petitions allege as much, and the answers of the Division were sufficient to clarify any confusion that petitioners might have had. The Division concedes that the notices erroneously state the periods covered by the officer assessments. This mistake does not prove that the officer assessments were not based upon the NYFT assessment, merely that the period was misstated on the officer assessments. Moreover, petitioners have not shown that they were prejudiced by the mistake (see, Matter of Pepsico, Inc. v. Bouchard, 102 AD2d 1000, 477 NYS2d 892 [notice misstating the period for which tax assessed not invalid since taxpayer not prejudiced]; Matter of Tops, Inc., Tax Appeals Tribunal, November 22, 1989 [two sales tax guarters incorrectly listed on the statutory notice did not render it invalid]). The difference in the amounts assessed against the officers and NYFT is explained by interest and penalties accruing during the time between the issuance of the officer and NYFT assessments. The penalties now asserted are in the amount of \$66,312.39 plus the penalty and interest not paid by NYFT. The notices of determination issued to petitioners Joseph A. Macchia and Lawrence Macchia (L005694275-6 and L005694279-2, respectively), shall be modified accordingly.

B. Alternatively, petitioners argue that there is no basis in law for not cancelling the officer assessments. I find, to the contrary, that there is no basis for doing so. Petitioners were assessed penalties pursuant to Tax Law § 1145(e), and each requirement of the statute has been met. Petitioners were officers under a duty to act for NYFT in complying with the requirements of Article 28. NYFT failed to pay the tax required to be prepaid by Tax Law § 1102. After a hearing, the Tax Appeals Tribunal determined the amount of the unpaid tax to be \$66,312.39 plus penalty and interest. Pursuant to Tax Law § 1145(e), petitioners were properly assessed penalties in an amount equal to the total amount of the tax not paid, plus penalty and interest.

Petitioners' reliance on Matter of Mustafa (Tax Appeals Tribunal, December 27, 1991) is misplaced. The officer in that proceeding was assessed sales tax pursuant to Tax Law §§ 1131(1) and 1133(a) which place liability for tax required to be collected under Article 28 on persons required to collect the tax, including responsible corporate officers. The Tribunal held that the liability of each person required to collect tax is separate and distinct, so that the dismissal of the notice issued to the corporation did not serve to cancel the officer's liability as well. Petitioners here were not assessed tax as responsible officers independently liable for tax due from NYFT as was the petitioner in Mustafa. Penalties were assessed against them under Tax Law § 1145(e) which provides for the imposition of a penalty in the amount of unpaid tax plus penalty and interest owed by the corporation.

C. Petitioners have not shown reasonable cause for NYFT's failure to comply with the provisions of the Article 28. In Matter of New York Fuel Terminal Corp. (supra), the Tribunal found that NYFT claimed a credit of \$442,536.69 against its November and December 1990 returns, but only established the existence of a bad debt in the amount of \$376,224.30. Because NYFT did not explain why it claimed credits in excess of the amount of the bad debt it proved, the Tribunal sustained the penalty. Petitioners have still not explained the discrepancy; consequently, they have not supplied a reason to cancel the penalties assessed against them.

## DTA No. 814155

- D. As pertinent here, every distributor of motor fuel must pay an aggregate excise tax of eight cents per gallon on each gallon of motor fuel which it imports or causes to be imported into New York (Tax Law §§ 284, 284-a, 284-c). On or before the 20th day of each month, each distributor must file a monthly report of tax on motor fuels stating, among other things, the number of gallons of motor fuel the distributor imported or caused to be imported into New York for use, distribution, storage or sale in New York (Tax Law § 287[1]; 20 NYCRR 413.1[a]).
- E. On audit, the Division found that NYFT failed to pay motor fuel tax on the importation of 728,700 gallons of motor fuel imported in April 1989 and an additional 421,715

gallons imported in September 1989. This finding came about as a result of an investigation into sales of motor fuel to Meridian.

F. Petitioners offered no evidence that directly relates to the tax assessed for the month of September 1989. Therefore, no discussion of that portion of the assessment is necessary, and the assessment of \$30,738.00 is sustained.

G. Petitioners argue that the basis for the Division's determination of unreported gallonage for April 1989 is the fact that Meridian's name does not appear on NYFT's April 1989 return. As petitioners point out, sales of motor fuel to a customer must be stated on the form MT-104 only if the tax has not been imposed prior to the sale (20 NYCRR 413.1[a]); therefore, the absence of Meridian's name is not evidence that motor fuel sold to Meridian was not properly reported. However, the testimony of the auditor and the audit workpapers establish that the absence of Meridian's name from the April 1989 tax return was not the basis for the assessment. The Division concluded that the motor fuel sold to Meridian was not reported as a taxable receipt on NYFT's April 1989 form MT-104. This conclusion was based on the Division's inability to trace the gallonage sold to Meridian to motor fuel imported into New York by NYFT. In coming to this conclusion, the Division reviewed NYFT sales invoices documenting the Meridian sales and four third-party invoices showing NYFT's purchase and importation of motor fuel, purportedly for sale to Meridian. The Division also reviewed an inventory reconciliation for September 1990 prepared by NYFT where the 1989 receipts are recorded. Based on its analysis of these documents, the Division concluded that the gallonage sold to Meridian was not reflected on NYFT's schedule of taxable receipts on its forms MT-104. Both the audit method and the audit result were reasonable based upon the information available to the auditor at the time of the audit.

Petitioners claim that the gallonage invoiced to Meridian on April 28, 1989 appears as an import on NYFT's May 1989 motor fuel tax return. They rely on Mr. Blatt's affidavit and NYFT's May 1989 form MT-104 to prove this claim. In his affidavit, Mr. Blatt states that it is

<sup>&</sup>lt;sup>1</sup>The question asked by the Division's attorney was not artful, but it does not establish that the absence of Meridian's name from the MT-104 was the basis for the assessment.

typical in the petroleum industry for the actual date of delivery of a product to differ from the delivery date initially contracted for. As a result, Mr. Blatt states, the date on a sales invoice, the date of actual delivery and the date an import appears on a tax return or in a distributor's books and records may not always be identical. In their brief, petitioners identify a single import as the source of the motor fuel sold to Meridian. The import is shown on NYFT's May 1989 form MT-104 as a purchase from BP Oil of 125,453 gallons of motor fuel transferred by the Barge Bonnie B. on May 1, 1989. Upon review of all of the evidence, I conclude that this import cannot be traced to the Meridian sales.

NYFT supplied four invoices to the auditor as backup to the Meridian sales. One of these invoices shows the purchase of 402,399 gallons from B.P. Oil on April 28, 1989 and the means of transport as the Bonnie B. Barge. A handwritten notation on the invoice suggests that this gallonage was purchased for sale to Meridian and delivered on May 1, 1989. The broker's invoice for this transaction has Meridian's name on it. The gallonage appears in NYFT's books and records for September 1990. It is reasonable to conclude that this gallonage was imported into New York by NYFT for sale to Meridian, although the amount of the Meridian sale was 420,000 gallons. There is no evidence that this purchase and import was reported by NYFT in April or May 1989.

Petitioners do not explain how the May 1, 1989 purchase of 125,453 gallons can be traced to the Meridian sales. The number of gallons imported does not approximate the number of gallons sold. In contrast to the 402,399 gallon import of April 28, 1989, there are no invoices or similar documents which would enable one to tie this entry on the tax return to a Meridian sale. Even Mr. Blatt does not explicitly state that this was the gallonage sold to Meridian. Petitioners have not explained why the import of 402,339 gallons of motor fuel, sold to Meridian in April 1989, appears on NYFT's worksheets in September 1990. In sum, petitioners have not shown that the motor fuel sold to Meridian in April was ever reported as NYFT receipts and have not addressed the September Meridian sales; consequently, they have provided no basis for altering the Division's assessment.

## DTA Nos. 814153, 814517 and 814163

H. For the period September 1, 1990 through February 28, 1991, the Division assessed NYFT motor fuel taxes of \$10,980.00 plus penalty and interest, and it assessed penalties against Joseph A. and Lawrence Macchia in an amount equal to tax, penalty and interest owed by NYFT. The assessments were based on the Division's determination that NYFT had overstated inventory losses on its motor fuel tax returns for this period. The auditor compared NYFT's tax return for each month with workpapers and schedules maintained by NYFT. In each case, the auditor accepted the accuracy of NYFT's own records and adjusted the amount reported on NYFT's tax returns accordingly. Petitioners fault the Division for not performing an independent analysis and not obtaining third-party verification to determine the extent of any losses which may have occurred. Petitioners argue that absent such an investigation the Division had no legal authority to adjust the inventory losses claimed by NYFT on its tax returns. They base this argument on Tax Law § 285-a(2).

Tax Law § 285-a(2) creates a presumption of taxability for motor fuel imported, manufactured or sold, received or possessed in New York with some exceptions. As pertinent here, the statute states:

"a distributor of motor fuel who imports, manufactures or sells and stores in the state or who purchases and stores motor fuel in the state on which he has paid the taxes imposed by this article shall be allowed an adjustment . . . on account of the gallons the distributor establishes were lost due to shrinkage, evaporation and handling; provided, however, such allowance shall not exceed two percent of the fuel stored" (Tax Law § 285-a[2]; emphasis added).

Contrary to petitioners' arguments, section 285-a(2) does not create a presumption that any claim of loss due to shrinkage, evaporation or handling will be considered reasonable if it does not exceed two percent of the fuel stored. Rather, the statute establishes an absolute limit of two percent on the amount a distributor may claim due to shrinkage, evaporation and handling, and it places the burden on the distributor to establish the actual number of gallons lost. It was reasonable for the Division to rely on NYFT's own records to determine the credits to which NYFT is entitled, and petitioners have not explained why their records differ from their tax returns. Consequently, they have not shown any error in the Division's audit method or

results. Moreover, since they have not explained why there is a discrepancy between NYFT's books and records and its motor fuel tax returns, they have not established reasonable cause for cancellation of penalty (see, Matter of New York Fuel Terminal Corp., supra).

## DTA NOs. 814152, 814160 and 814162

I. The final series of assessments in issue concern notices of determination assessing sales tax due. Two of the audit adjustments made to NYFT's reports of prepaid sales tax are related to adjustments made to NYFT's motor fuel tax returns. The Division found that NYFT failed to report and pay sales tax on the importation of 728,700 gallons of motor fuel in April 1989 and on the importation and sale of 421,715 gallons of motor fuel in September 1989. The analysis of petitioners' arguments regarding the motor fuel tax assessment applies as well to the sales tax assessment (see, Conclusion of Law "G"), and the final result is the same. Because petitioners have not shown that NYFT reported these gallons on its prepaid sales tax reports, the assessment is sustained.

In addition, the Division found a discrepancy of 403,000 gallons when it compared NYFT's sales tax and motor fuel tax returns for the month of December 1989. Moreover, a workpaper prepared by NYFT supported the higher import figure shown on the motor fuel tax return (see, Finding of Fact "29"). The amount of the discrepancy was determined to be additional unreported gallons. Petitioners did not address this aspect of the sales tax assessment, and, therefore, they provided no basis for any adjustment.

J. Petitioners challenge the Division's disallowance of bad debt credits in the amount of \$134,128.68 for the month of May 1989. Tax Law § 1132(e) states that the Commissioner of Taxation and Finance may provide by regulation for a credit for sales tax paid to the State where the charge upon which the tax was imposed has been ascertained to be uncollectible. In Matter of New York Fuel Terminal Corp. (supra), the Tribunal found that this provision applies to the sales tax required to be prepaid on motor fuel by Tax Law § 1102(a). On audit of NYFT for the periods in issue here, the Division took the position that section 1132(e) does not apply to the prepaid sales tax and denied NYFT's claims for credit on that basis alone. The Division now

asserts that even if the credit is available petitioners have not established either (1) that the sales underlying the bad debt actually occurred or (2) that the bad debt credit was actually charged off for Federal income tax purposes.

K. Petitioners contend that the Division has attempted to raise new factual issues for the first time in its brief and that it should be prohibited from doing so. The Tax Appeals Tribunal has long held that neither party may raise new factual issues after the record is closed and the opposing party is no longer in a position to respond (see, Matter of Chuckrow, Tax Appeals Tribunal, July 1, 1993; Matter of Sandrich, Inc., Tax Appeals Tribunal, April 15, 1993; Matter of Consolidated Edison Co. of New York, Tax Appeals Tribunal, May 28, 1992). In this case, however, the factual issues relating to NYFT's bad debt credits were raised by the Division in its answers. Petitioners alleged that the deficiencies under discussion "may be due to credits for prepaid sales taxes which NYFT properly claimed on its FT-945's." In its answer, the Division denied any allegation that tax is not due and affirmatively stated that petitioners have "the burden of proving payments made and documenting any claimed bad debts." At hearing, the Division conceded that the credit provided for in Tax Law § 1132(e) applies to the prepaid sales tax on motor fuel. The Division's attorney then stated: "It is our position . . . that . . . the taxpayer still needs to prove the facts and the line of that debt" (tr., p. 36). The record in this matter was left open to give petitioners an opportunity to submit affidavits and documentary evidence. Regarding the bad debt issue, petitioners' representative stated that internal documents of NYFT as well as other records would be submitted. The additional evidence was received on August 12, 1995, and the record was then closed. With this record, I cannot agree that the Division raised new factual issues in its brief.

Even if the auditor did not question the actual existence of the debts at the time of the audit, petitioners still carried the burden of proof at hearing to show that NYFT met each and every requirement for taking the bad debt credit. A tax credit is "a particularized species of exemption from taxation" (Matter of Grace v. New York State Tax Commn., 37 NY2d 193, 197, 371 NYS2d 715, 719), and the burden is on the taxpayer seeking the exemption to show a

clear-cut entitlement to it (<u>Matter of Golub v. Tax Appeals Tribunal</u>, 181 AD2d 216, 585 NYS2d 864, 865).

L. Tax Law § 1132(e) provides for a credit for sales tax paid by a registered vendor where the underlying charge has been ascertained to be uncollectible. The term "uncollectible" as used in the statute has been defined by regulation to mean "worthless, as used for Federal income tax purposes" (20 NYCRR 534.7[a][1]). In order to qualify for the bad debt credit an account must have been found to be uncollectible and actually charged off for Federal income tax purposes (20 NYCRR 534.7[d][1]).

A bad debt deduction is allowed only for a bona fide bad debt, i.e., "a debt which arises from a debtor-creditor relationship based upon a valid and enforceable obligation to pay a fixed or determinable sum of money" (Treas Reg § 1.166-1[c]). To prove NYFT's entitlement to the bad debt credit, it was incumbent upon petitioners to prove that the Tarricone, Riverside and Malon sales invoices were authentic and that NYFT had valid claims for payment of the amounts shown on the invoices. Petitioners' evidence of the existence of bona fide bad debts consists of sales invoices showing sales to Tarricone, Riverside and Malon and the affidavit of Abbey Blatt. The probative value of this evidence is called into question by the Macchias' pleas of guilty to conspiring to evade Federal excise taxes and to evading Federal excise taxes. By those pleas, they admitted to creating false and fraudulent invoices showing sales to Tarricone and Riverside when, in fact, the sales never occurred. They also admitted that gasoline purportedly sold to licensed companies was sold to Malon, an unlicensed company controlled by a co-conspirator. In furtherance of their conspiracy to evade Federal excise taxes, they created fraudulent invoices showing sales to Malon which stated that all Federal taxes were included in the invoice amount when they were not.

The disputed sales invoices documenting sales to Tarricone, Riverside and Malon bear dates that fall within the period covered by the indictment and guilty pleas, the second half of 1986. As petitioners point out, these particular invoices do not appear in the list of phony book transfers created by NYFT and there are no statements in the indictment which prove that these

particular sales invoices are fictitious. Nonetheless, I find that the guilty pleas to specific charges related to the creation of false invoices are sufficient to raise doubts concerning the authenticity of the sales invoices.

Petitioners knew full well that the authenticity of the sales invoices was in issue. A copy of the indictment was received in evidence over the objection of their attorney, and the indictment was specifically offered in relation to the bad debt credit. They were given an opportunity to prove that the bad debt credit was based upon bona fide bad debts. No one testified on behalf of petitioners at the hearing, but the record was left open at petitioners' request to allow petitioners to submit evidence after its close. No evidence was submitted which establishes the authenticity of the sales invoices. In his affidavit, Mr. Blatt states, without elaboration, that he "independently investigated" the customers listed in Mr. Macchia's letter, but he provides no details about his investigation. It would appear that he relied on NYFT's books and records to determine whether the debts were uncollectible. He does not say whether he knew at the time that NYFT's books and records contained fraudulent entries. He does not address the fact that Joseph A. and Lawrence Macchia admitted that false invoices were prepared to deceive the Federal government. He does not swear to the authenticity of the invoices and books and records that are relied on in this proceeding as evidence of the existence of bona fide bad debts. If he looked beyond the books and records of NYFT to satisfy himself of the authenticity of the invoices, he does not say so. The mere fact that Joseph A. and Lawrence Macchia admitted that false invoices were created is not in itself proof that the invoices at issue here are false. But a heavy burden was placed on petitioners to show that the disputed invoices are valid. Petitioners have not carried this burden; therefore, they have not shown that the credits taken were based on bona fide bad debts.

M. The Division also argues that under Federal law NYFT was required to ascertain that the debts were uncollectible, charge them off on the corporate books and take the Federal deduction within the same taxable year. The Division maintains that NYFT is not entitled to the bad debt credit because all three steps were not taken during the same year. Since I have

-28-

found that NYFT has not proven the existence of a bona fide debt, this second ground for

denying the credit is moot and need not be addressed.

N. The Division concedes that credits disallowed for the months of November and

December 1990 were assessed previously (assessment number S910424951C) and that the tax

due for those periods was fixed by a final determination of the Tax Appeals Tribunal. In

addition, penalties were assessed against petitioners Joseph A. and Lawrence Macchia based

upon that earlier notice. Accordingly, three of the notices of determination which are the

subject of this proceeding (L006902009-4, L006933009-7 and L006933110-7) shall be

modified by cancelling tax assessed for the month of November 1990 in the amount of

\$329,159.95 and for the month of December 1990 in the amount of \$115,342.01.

O. The Notice and Demand dated April 8, 1993 (L006902009-4) is cancelled in

accordance with the Division's concession that it was issued improperly.

P. The petitions of New York Fuel Terminal Corporation, are granted to the extent

indicated in Conclusions of Law "N" and "O"; the notices of determination shall be modified

accordingly; and in all other respects, the petitions are denied.

Q. The petitions of Joseph A. Macchia and Lawrence Macchia are granted to the extent

indicated in Conclusions of Law "A" and "N"; the notices of determination, shall be modified

accordingly; and in all other respects, the petitions are denied.

DATED: Troy, New York

May 22, 1997

/s/ Jean Corigliano ADMINISTRATIVE LAW JUDGE